

## Company Overview

### Company Certifications

**WBE** – Woman Business Enterprise

**MBE** – Minority Business Enterprise

**DBE** – Disadvantaged Business Enterprise

**SBA 8(a)** – Small Business Administration

### Company Accomplishments

#### **Overland Park**

**Economic Development Council -**

NOVA AWARD – Fast Growing Business

STAR – 2008

**Inc. 500 Company** – 2006 & 2007

**Ingram's** – Ranked in Top 10 for “Fastest-Growing Businesses (in KC)” in Corporate Report 100 – 2006 & 2007

**Kansas City Business Journal -**

Ranked #1 for “Fastest-Growing Area Businesses” – 2006

### NAICS Codes

541511, 541512, 541513, 541519,

541611, 541612, 518210, 519190

### Government Collaborations

**SBA 8(a)** – Small Business Administration

GSA Schedule – IT – 70

CCR Registered

### **Headquarter Office:**

**Saicon Consultants, Inc.**  
55 Corporate Woods, Ste. 650  
9300 West 110<sup>th</sup> Street  
Overland Park, KS 66210  
**Phone:** 913-451-1178  
**Fax:** 913-451-1126  
**Website:** [www.saiconinc.com](http://www.saiconinc.com)

***we deliver beyond  
expectations***

**Saicon Consultants, Inc.** has been providing IT Professional Services to Fortune 500 companies nationwide since 1998. Saicon provides individualized attention to each of its client's needs and deploys the utmost quality through the right resources at the right time and for the right cost. Saicon, headquartered in the Midwest (Overland Park, KS), is a Minority/Women Business Enterprise, Disadvantaged Business Enterprise and a SBA 8(a) certified IT consulting company that stands behind its qualified resources and services which is confirmed by its client satisfaction measurement process (SOAR). We have built a core business around: ERP, Client Server Development, and Administration. With our effective business model, we are able to consistently and successfully deliver to two of the most important criteria facing Executives today: High Quality and Low Cost.

### Types of Services

Saicon Consultants, Inc. provides IT consulting professional services focusing on the following areas:

- **ERP** (SAP and Oracle – including PeopleSoft, Siebel, Oracle Applications)
- **Application Development** (Java/J2EE and Microsoft.NET Technologies)
- **Administration** (*System* – Unix; *Server* – WebLogic, WebSphere, Windows; *Database* – Oracle, SQL Server, DB2; and *Network* – MS Exchange/Active Directory, Cisco Routers/Switches/Firewalls)

### Flexibility Of Our Services

Saicon Consultants, Inc. offers flexibility in our services which include the following:

- Project Solutions (Small to Mid-Size)
- Team Services
- Staff Augmentation
- Contract For Hire

### Industries Served

Saicon Consultants, Inc. specializes in providing resources in a variety of industries:

- Apparel
- Automotive
- Chemical/Bio-Tech/  
Pharmaceutical
- Energy/Utilities
- Financial Services/  
Banking/Mortgage
- Government/Public Sector
- Manufacturing
- Media/Entertainment
- Technology/Consulting
- Telecommunications



## Government / Public Sector Experience

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### **Professional Services Provided**

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### **Partial List of Client Success Stories – Government/Public**

#### **U.S. Coast Guard (Topeka, KS) – Documentation Project**

Saicon Consultants, Inc. assisted the Coast Guard in creating custom user input forms to create Word templates. After gathering specific user requirements, a variety of custom features were programmed including pre-populated drop down fields, custom help tips, forced formatting, hiding/showing of text, fields generated based on user selected data and a automated printing options. These features will enhance quality, reduce training time, speed production and standardize functions. The software engineer worked closed with the client during all phases of the project to provide high quality results and address issues in a timely manner.

#### **Coppin State University, MD – ERP – PeopleSoft Upgrade**

Saicon Consultants, Inc. assisted on an upgrade from PeopleSoft v.8.4 to v.8.9 on HR, Campus Solutions and Financials (in SQL Server and Windows XP environment). Primary focus was on PeopleSoft Financials and Student Financials applications. Bursars and Accounts Payable office were the users. Assisted in applying fixes, creating new reports, AE's and giving the need analysis for the Student Financials fit/gap details. I-Strategy was involved for financial reporting purpose and extensive data marts were built based on this. Implemented third party payment plans (Sally Mae) for the Student Financial Offices.

#### **University of Maryland, MD – ERP – PeopleSoft Maintenance**

Saicon Consultants, Inc. assisted in the functional design and development of fixes of PeopleSoft Financials and Student Administration v.8.9 delivered processes (in Oracle and Windows XP environment). Responsible for design and development of reports in Financial Aid and some fixes in GL. Customized the calculation of eligibility of Pell Grants Award to GSA summer Students based on COA. Involved in the FA Accounting line rectification. DRN number rectification on the Cashiering GL lines generation. Reports development involved Perkins Entrance and Exit loan reporting procedure with setup done on item types for any run control page and used FTP option in reporting.

#### **Claremont Graduate University, CA – ERP – PeopleSoft Maintenance**

Saicon Consultants, Inc. assisted fixing reports and configuration issues with the application server after tools upgrade (in PeopleSoft v.8.1, SQL Server and Windows environment). Fixed issues in Mass Change, develop new SQR reports, debug, develop AE processes and performed set up in Academic Advisement related to academic requirement groups on grading schemes, grading basis, grade category and grade basis exception rule. Setup and configured the Academic Advisement module based on different grading basis, degree requirement and customization of academic program with non-degree requirement. Developed new SQR reports on degree audit report based on student, student admission compare for different terms, checklist report for evaluation on different schools and communication process similar to letter generation for students.

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### Pearson Government Solutions (KS) – Java Application Development

Saicon Consultants, Inc. assisted on the Variable Data Print Solution for PDP (Prescription Drug Program). Pearson Government Solutions has partnered with Prime Therapeutics to support the PDP program for CMS (Centers for Medicare and Medicaid Services) for data entry, customer support and print fulfillment of customer communications. Assisted in developing the application to initial requirements. Recommended and developed code deployment and management processes for print team. Provided operational support for print fulfillment area. Re-Architected and designed the application to support multiple functions and enhancements requested by the client. Provided BOEs/LOEs for new development. Provided design guidelines to print team of (2-5) people handling various development responsibilities with a mixture of skills of Java, Mainframe and ISIS Web-control software.

### Department of Child and Family Services (DCFS), Springfield, IL – .Net Application Development

Saicon Consultants, Inc. assisted on the Administrative Case Review (ACR) project. The purpose of ACR is to provide an orderly and structured meeting in which all participants are engaged in discussion focused on the permanency planning needs of the child. The web based application provides all the necessary functionality that is needed for successful reviews. The system is developed on .NET technology (including tools like AJAX). Designed and developed Web forms using C#. Implemented Stored Procedures, defined constraints, created new tables for achieving design goals and functionality in SQL Server 2000 databases at various stages of development. Designed and developed various complex reports using SQL Reporting Services. Created User Controls for re-usability and consistent look and feel. Assisted in peer-to-peer code review, presentations, co-ordination and knowledge transfer.

### Lockheed Martin Corporation (IL) – Oracle Application Development Department of Defense (DoD) Project: Global Transportation Network

Saicon Consultants, Inc. assisted in various duties including: gathering, understanding, and interpreting business information requirements. Wrote Stored Procedures using PL/SQL for Incremental updates. Integrated various sources in to the Staging area in Data warehouse to Integrate and for Cleansing data. Responsible in analyzing and developing data warehouse strategies for data movement between data warehouse and syndicated data. Developed Logical and Physical Data Model using Erwin, followed Star Schema to build the Data mart. Wrote PL/SQL scripts for target data validation. Wrote, coded, and tested of data warehouse data loaded and extracted using Ascential's DataStage product. Prepared Reports for printing, Sending Reports with emails, Scheduling Reports. Configured Oracle Enterprise Manager to provide appropriate alerts for Oracle Application Server 10g. Optimized SQL queries for better performance.

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### Department of Health Services (DHS) / State of CA – SQL Server Database Support

Saicon Consultants, Inc. provided assistance on the SIS project. SIS is a fully integrated clinical screening system that supports California's Newborn and Prenatal Screening Programs. SIS system will allow users to capture, store, analyze, and review patient test samples and demographic data, and initiate and manage the subsequent processing, tracking, follow-up, billing, and reporting activities associated with case management. Created Application Development Builds and Deployment Process. Provided complete Data Modeling design and solution for OLTP, BI and CRDB. Prepared migration plan for SQL 2000 to 2005. Performed ETL Optimization and Application Performance Tuning.

### IBM Global Services – (State Of California) – DB2 Database Support

Saicon Consultants, Inc. provided DB2 DBA Support for State Of California's Child Welfare system. Deployed and maintained the production database and replication process for State of California. Implemented changes to the database as on-going maintenance. Installed, configured and supported DB2 v8.2 and v7.1 EE databases on production servers. Also, installed, configured and supported DB2 clients. Upgraded to the new Fixpack levels. Tested and implemented changes to the table definition, stored procedure, triggers and ddrop. Developed and scheduled scripts for incremental backups. Prepared the databases for HA fail over situation. Developed and maintained shell or perl scripts to monitor and perform routine DB2 tasks on database servers such as backups, runstats, etc.

### **Saicon Consultants, Inc. has been awarded the following umbrella contracts:**

- USDA – OCIO
- U.S. Coast Guard
- State of Kansas – ITS Master Contract
- Los Angeles School District
- City of Kansas City, MO - ITS (MBE/WBE with TEKsystems)

### **Saicon Consultants, Inc. has proven experience working with top Prime Contractors:**

- Capgemini - Saicon Consultants, Inc. has placed over 90 consultants with Capgemini since January 2006.
- IBM